CX Cloud, Digital and AI for Salesforce Service Cloud

Genesys Innovations

v. 1.7

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CX Cloud, Digital and AI for Salesforce Service Cloud Installation

Prerequisites

Before installing the package, you need to make sure that you have the following features enabled in your Salesforce org:

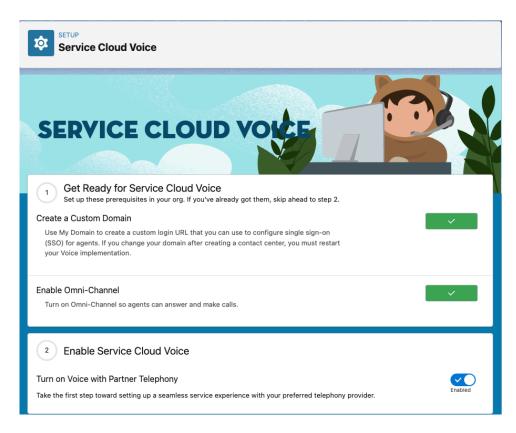
- Omni-Channel
- Service Cloud Voice

The Genesys AppFoundry CX Cloud from Genesys and Salesforce must also be installed. This package is also available on the Salesforce AppExchange.

On the setup screen of your Salesforce org, search for Omni-Channel Settings , and make sure that the Enable Omni-Channel checkbox is checked:

SETUP Omni-Channel Settings	
Omni-Channel Settings	
Omni-Channel routes work items to your support agents. It sets agent capacity for accepting work and agent available	pility.
Enhanced routing is the foundation for new Omni-Channel features, but you can't use it with standard Messaging or version of Chat. To transition to standard routing, turn off enhanced routing. If you turn it off, you can't turn it on agai Learn About Routing in Salesforce Helps	
	Required Information
Enable Omni-Channel 🛛 🔽	
Enable Skills-Based and © Direct-to-Agent Routing	
Enable Secondary © Routing Priority	
Enable Status-Based 0 Capacity Model	
Display a login o 🔽 confirmation upon loading a console with Omni-Channel	
Save	

Search for Partner Telephony Setup , and make sure that the Turn on Voice with Partner Telephony checkbox is checked:



Install the package

Open the lightning application Admnistration Settings (you can find it in the App Launcher) that was installed during this process and open the tab Install and Update Packages :

Administration Set	ti	Core Services	\sim	
X Cloud from Genesys		Core Services		
Logging		Install and Update Pack	ages	←
* Log Level	N E	dit		
ERROR				
	ne CX Clo	ensitive information such a	is, uniq	e integration to capture and send operational logs to Genesys. ue identifiers, package settings, and other technical data. By ys with this information for diagnostic and troubleshooting

In the list of available packages, open the CX Cloud, Digital and AI for Salesforce Service Cloud package, and click on the Install now button:

			Q Search		★ 🖬 🕾 ? 🌣 뵺 🐻
	Administration Setti	Install and Update Packa 🗸			
сх	Cloud from Genesys and Sa	alesforce Package Listings	//////////////////////////////////////		- ANNIG THEFT THE CANNEL THEFT
>	CX Cloud from Genesys and	Salesforce Current			Expand All
>	CX Cloud, Voice for Salesford	ce Service Cloud			
~ 1	CX Cloud, Digital and Al for S	alesforce Service Cloud			
	Enable digital channels from Ge	mesys Cloud within Salesforce Servic	ce Cloud and integrate Einstein's Next Best	Action along with transcription features.	🛃 Install Now
	Not installed Latest Release	se 1.5.0			
>	CX Cloud, WEM for Salesford	e Service Cloud			

Post Install steps

Note: This is a work in progress. The following steps are not yet automated. The goal is to automate them in the future.

Create the Service Channel for Chats

Create a Service Channel called Genesys Cloud Messaging related to genesysps__Experience__c. You can set the minimize widget on accept and auto accept flag to your own preference.

On the Setup screen, search for Service Channels, click on New, and fill in the form:

Service Channels

Route work from a Salesforce object, such as cases, chats, leads, or even custom objects, to support agents.

Save
Basic Information
Service Channel Name Genesys Cloud Messagi
Developer Name Genesys_Cloud_Messag
Salesforce Object Experience V
Custom Console Footer O Component
Minimize the Omni-Channel I III
Automatically accept work I I I I I I I I I I I I I I I I I I I
Audio Settings
Override agents' audio settings 🕢 🗌
Save

Assign Field-Level Security

On the setup screen, search for Profiles and click on Profiles . Click on the profile the agents will use (do not click on the 'Edit' link).

Pro	p files	
Profiles		
All Profiles v	Edit I Delete I Create New View	
New Profile		
Action	Profile Name ↑	User License
		User License Salesforce Integration
Action	Salesforce API Only System Integrations	
Action Edit Clone	Salesforce API Only System Integrations Silver Partner User	Salesforce Integration
Action Edit Clone Edit Clone Edit Clone	Salesforce API Only System Integrations Silver Partner User Solution Manager	Salesforce Integration Silver Partner
Action Edit Clone Edit Clone Edit Clone Edit Clone	Salesforce API Only System Integrations Silver Partner User Solution Manager Standard Platform User	Salesforce Integration Silver Partner Salesforce

Scroll down to theField-Level SecurityandCustom Field-Level Security, click on theViewlink of theExperienceobject. Click on theEditbutton and set the accesses as shown here:

Field Name	Field Type	Read Access	Edit Access
Account	Lookup	1	1
Agent Id	Text	1	
Authenticated	Checkbox	1	
Case	Lookup	1	✓
Completed	Checkbox	1	✓
Contact	Lookup	1	✓
Created By	Lookup	1	
Customer Id	Text	1	
Detail Analytics	URL	1	
Ended	Date/Time	1	
Experience Name	Auto Number	1	
Genesys Cloud Interaction Transcript	Lookup	1	
Intent	Text	1	
Interaction Id	Text	1	\checkmark
Last Modified By	Lookup	1	
Last utterance	Text	1	
Media Type	Picklist	1	
Next Experience	Lookup	1	
Owner	Lookup	1	1
Previous Experience	Lookup	1	
Queue Id	Text	1	
Queue Name	Text	1	
Related Object	Picklist	1	
Started	Date/Time	1	
Wrapped	Date/Time	1	
Wrap-up Code Id	Text	✓	
Wrap-up Code Name	Text	1	
Wrap-up Code Notes	Text Area	1	
Wrap-up Code Timeout	Number	1	
Wrap-up Code Type	Text	1	

Do the same thing with the GCX Chat Transcript :

	Edit Back to Profile		
Field Name	Field Type	Read Access	Edit Access
Body	Long Text Area	\checkmark	
Chat Transcript Name	Text	\checkmark	✓
Created By	Lookup	✓	
Last Modified By	Lookup	\checkmark	
Owner	Lookup	\checkmark	✓

Create the Service Presence Statuses

Note: In this section, if you use Genesys Cloud for Service Cloud Voice, you don't need to create new Service Presence Statuses, you just need to add the newly created Service Channel to the existing available statuses you want your agents to use when they process Genesys Cloud Chats.

Create, at least, the following Service Presence Statuses connected to the Genesys Cloud Messaging Service Channel you created in the previous step:

- Available
- Available on Queue
- Busy

On the Setup screen, search for Presence Statuses , click on New , and fill in the form:

Presence Statuses
Let agents indicate when they're online and available to receive work items from a specific service ch
Save
Basic Information
Status Name Available on Queue
Developer Name Available_on_Queue
▼ Status Options
Choose whether agents are online or busy when they use this status. Online statuses let agent indicate that they're unavailable to receive work items. Online Busy
▼ Service Channels
Select one or more service channels to assign to this presence status. Agents logged into this
Available Channels Selected Channels
Add Add Remove Add Chat Genesys Cloud Messaging Phone
Save

Presence Statuses
Let agents indicate when they're online and available to receive work items from a s
Save
Basic Information
Status Name Busy
Developer Name Busy
Choose whether agents are online or busy when they use this status. Online sindicate that they're unavailable to receive work items.
Online
Busy
Save

And finally the Available status:

Presence Statuses

	Save
Basic Information	
Status Name	Available
Developer Name	Available
▼ Status Options	
	e online or busy when they use this status. Online statuses lable to receive work items.
Service Channels	
Select one or more service	channels to assign to this presence status. Agents logged i
Available Channe	Add Add Remove R

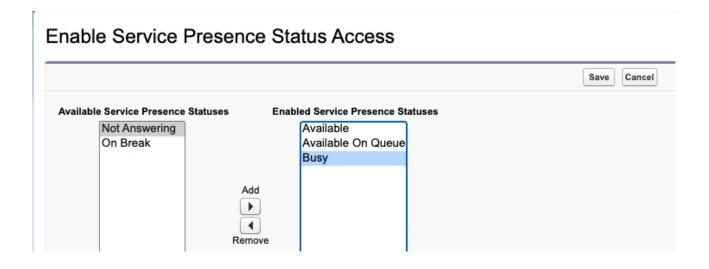
Let agents indicate when they're online and available to receive work items from a specific se

Assign the Presence Statuses to User Profiles

On the setup screen, search for Profiles and click on Profiles . Click on the profile the agents will use (do not click on the 'Edit' link).

Le Setup Profiles					
Profiles	Profiles				
All Profiles ~	All Profiles V Edit Delete Create New View				
New Profile	New Profile				
Action	Profile Name 🛧	User License			
Edit Clone	Salesforce API Only System Integrations	Salesforce Integration			
Edit Clone	Silver Partner User	Silver Partner			
Edit Clone	Solution Manager	Salesforce			
Edit Clone	Standard Platform User	Salesforce Platform			
Edit Clone	Standard User	Salesforce			
Edit Clone	System Administrator	Salesforce			

Click on the Enabled Service Presence Status Access[0] link, and then on the Edit button, and add all the statuses you created in the previous step:



Create the Presence User Configuration

Create a Presence User Configuration for agents that will be handling Genesys Cloud chats. You should set the capacity of your agents. For example, if you have 10 agents, and each agent can handle 5 chats at the same time, then you should set the Capacity to 50.

On the Setup screen, search for Presence Configurations, click on New, and fill in the form:

Define how much work agents can accept and which Omni-Channel features they

With Presence Configurations, you can specify your agents' overall capacity for wo agents can interact with work that's assigned to them, such as whether or not ager

	Save	Cancel
Basic Information		
Presence Configuration Name	Chat Agents]
Developer Name	Chat_Agents]
Capacity 😡	20	
Automatically accept work @ requests		
Allow agents to decline work requests		
Update Status on Decline 😡		
Allow agents to choose a decline reason		
Update Status on Push Timeout _©		
Audio Settings		
Play a notification sound for work requests		
Notification Sound	Default	
	Custom sound	
Sound Length (Seconds) 😡]
	Maximum: 30	
Play a notification sound if Omni Channel loses connection		
After Conversation Work Tim	ne	
Give agents wrap-up time after conversations		

Note: If you want to have your agents answering chat conversations automatically, you should configure the Presence Configuration in Salesforce and not set the queue to auto-answer in Genesys Cloud.

Create a Routing Configuration

On the setup screen, search for Routing Configurations , and click on the New button.

Create a Routing Configuration called Experiences with a priority of 1 and External Routing model.

Routing Configurations
The routing priority determines the order in which work items are pushed to agents. Higher priority work the routing model determines how to distribute work items to your agents. It acts as a tiebreaker if two between work item capacity and open work items.
Basic Information Routing Configuration Name Experiences
Developer Name Experiences Overflow Assignee If you don't give the overflow as User
Routing Settings
The routing priority determines the order in which work items across your Omni-Channel queues get The routing model determines how to evenly distribute work items to your agents. It acts as a tiebre
Routing Priority I Routing Model I External Routing V Push Time-Out (seconds) I
Work Item Size
Specify the size of the work items in the <u>queues</u> associated with this configuration. You can size iten
Units of Capacity 5.00 Percentage of Capacity

Create the flows

Create a Backup Queue for the flows

On the setup screen, search for Queues , and click on the New button.

Create a Queue called Experiences that will deal with the Experience object and add the users/groups you desire as queue members. Also attach the Routing Configuration previously created.

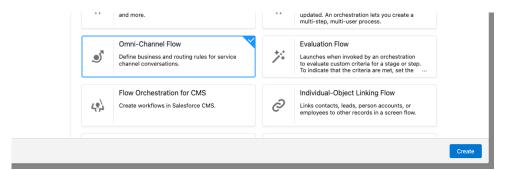
Queue Edit
Queue Name and Email Address
Enter the name of the queue and the email address to use when sending notifications (for example
Label Experiences
Queue Name Experiences
Send Email to Members
Configuration with Omni-Channel Routing
If your organization uses Omni-Channel, you can link queues to a routing configuration. This will pu
Routing Configuration Experiences
Supported Objects
Select the objects you want to assign to this queue. Individual records for those objects can then be
Available Objects Selected Objects
Agent Work Alternative Payment Method Appointment Bundle Config Appointment Bundle Policy Attribute Definition Attribute Picklist Authorization Form Authorization Form Consent Authorization Form Data Use Business Brand Case Change Request GCX Chat Transcript Communication Subscription
Queue Members
To add members to this queue, select a type of member, then choose the group, role, or user from those objects.
Search: Users v for: Find
Available Members Selected Members User: Integration User User User User: Security User Add

Create the Flow to pop an Experience to an agent

On the setup screen, search for Flows and click on New Flow . Select All + Templates , Omni-Channel Flow and click on Create :

POST INSTALL STEPS

:



Adddanew Resource of type Variable called input_record of type genesysps__Experience__c

	New Resource
* Resource Type	
Variable	Ψ
* API Name	
input_record	
Description	
* Data Type	Allow multiple values (collection)
Record	Allow multiple values (collection)
* Object	
Experience Availability Outside the Flow	
 Availability outside the Flow Available for input 	
Available for output	
	Cancel Done

Note: Make sure to check the Available for input checkbox.

Addanew Resource of type Variable called recordId if type Text :

New Resource	
* Resource Type	
Variable	•
* API Name	
recordId	
Description	
Data Type Text Pefault Value	h
Enter value or search resources	Q
Availability Outside the Flow Available for input Available for output	
Са	Done

Add a Route Work step called Route to Agent after the Start step. Configure that step as follows:

Route to Agent (Route_to_Agent)	Route	to /	Agent	(Route	to	Agent)	
---------------------------------	-------	------	-------	--------	----	--------	--

Set Input Values		
* How Many Work Records to Route? 🚯		
Single		
O Multiple		
* Record ID Variable		
{!input_record.ld}		
* Service Channel		
Genesys Cloud Messaging	×	
* Route To		
Agent	•	
Agent		
Select Agent		
Use Variable		
* Agent ID		
{!input_record.Owner:User.Id}		
Required Agent		
Backup Queue		
Select Queue		
O Use Variable		
* Queue ID		
S Experiences	×	



Save it as Pop Experience to Agent and activate the flow.

Create the Flow to route the Experience to an agent

On the setup screen, search for Flows and click on New Flow . Select Record-Triggered Flow and click on Create . Then, search for Experience as the triggering object. The Entry Conditions should be set to All Conditions are Met (AND) the condition set as follows:

Select Object Select the object whose records trigger the flow when they're created, updated, • Object Experience	or deleted.	
Configure Trigger • Trigger the Flow When: • A record is created A record is updated A record is created or updated A record is deleted		
Set Entry Conditions Specify entry conditions to reduce the number of records that trigger the flow an flow executions helps to conserve your org's resources. If you create a flow that's triggered when a record is updated, we recommend firs updated to meet the condition requirements option for When to Run the Flow to Condition Requirements All Conditions Are Met (AND)	st defining entry conditions. Then se	
Field genesysps_Interaction_Idc	Operator Is Null	Value

Record-Triggered Flow Start Run Immediately
Add Element
Shortcuts
Dpdate Triggering Record
Dpdate Related Records
Send Email Alert
Interaction
4 Action
Subflow
End

And configure the subflow as follows:

	New Subflow	
Referenced Flow		
Pop Experience to Agent		
Use values from the parent flow to set the inputs for the "F You can either reference outputs via the API name of the S individual outputs from the "Pop Experience to Agent" flow	ubflow element or manually	
* Label	* API Name	
Pop Experience	Pop_Experience	
Description		
Referenced Flow Pop Experience to Agent Set Input Values		Open Referenced Flow ぱ
input_record (!\$Record)		Include
A _a recordid {!\$Record.ld}		Include
		Cancel Done

Save it as Route Experience to Agent and activate the flow.

Create a new Record Page for the Experience

On the setup screen, search for Lightning App Builder and click on New to create a new Record Page for the Experience object called "Experience Record Page". And add the various Components you desire.

For an optimal experience, we recommend the following components:

- Genesys Cloud Chat This component shows the active chat conversation as well as the transcript once the chat has been disconnected.
- Genesys Cloud Chat Controls
 This component is used to control the active chat (disconnect, transfer, etc.)

 Genesys Cloud Einstein Assist
- This component transmits the chat text to Einstein's Next Best Action. It can be added to the Experience Record Page or to the Utility Bar (not both).

2 more components are available:

- Genesys Cloud Chat Bar Utility This component is used in the Utility Bar (where Omni-Channel shows) and should not be added to the Record page.
- Genesys Cloud Transcript

This component is used to see the transcript of a voice or chat conversation. It is not used on the Experience Record page, it can rather be used on a Voice Record page, for example.

Here is an example of what the page could look like:

Experience EX-00655	New Contact New Task	
Contact Case Intent Hello sam1		
Related	INTERACTION As joined the conversation Genesys Interaction Management Interaction Time: 00:00:00 Focus Time: 00:00 Focus Tim	
Experience Name	Genesys Cloud Chat Genesys Cloud Chat Controls	\$
Completed d	Refresh - Expand All - Vie	ew All
Owner 🖉	No activities to show. Get started by sending an email, scheduling a task, and more. No past activity. Past meetings and tasks marked as done show	
Contact Contact	here.	⊕ ≜
Account e	Next Best Action	
Case	Einstein doesn't have any recommendations for you right now	v.

Configure a Lightning App for the Experience

Log on your Genesys Cloud console with an Administrator account and create a Token Implicit Grant :

\equiv	Integrations /	OAuth /	Salesforce

Integrations	Client Details
Actions	App Name
Single Sign-on	Salesforce
OAuth	Description
Authorized Applications	
	Token Duration (seconds): the number of seconds, between 5mins and 48hrs, until tokens created with this client expire.
	86400
	Grant Types
	○ Client Credentials
	○ Code Authorization
	Token Implicit Grant (Browser)
	○ SAML2 Bearer
	Authorized redirect URIs (one per line)

Notes:

- The Token Duration must be longer than the shift of your agents.
- The scopes for the OAUTH implicit grant should be:
 - conversations,
 - notifications,
 - presence,
 - routing:readonly,
 - upload .
 - users:readonly
- Do not forget to add your Salesforce redirect URI to the list of allowed redirect URIs in the Genesys Cloud OAUTH configuration. That URL should be something like this:

```
https://xxxx.lightning.force.com/lightning/page/home
```

where xxxx is the base name of your org. You can find that name in the URL of your Salesforce org:

•	genesys-	1d7-dev-ed.develop.lightning.force.com/lightning/setup/SetupOneHome/l	home
			Q Search Setup
tup	<u>Home</u>	Object Manager 🗸 🗸	

In this example, the basename is genesys-1d7-dev-ed.develop , so the redirect URI in Genesys Cloud should be set to:

```
https://genesys-1d7-dev-ed.develop.lightning.force.com/lightning/page/home
```

Back on the Salesforce pages, on the setup screen, search for the App Manager and choose one of the Lightning apps (you can also create your own), here we will use the Service Console app. Click on the Edit button:

POST INSTALL STEPS

Q App Manager		SETUP	avianaa A	Managar	New Lightning App	New Co	onnected /	Арр
Apps		Lightning Exp	berience App	Manager		27/11	2015 cm	1 1 12
App Manager								
Didn't find what you're looking for?	14 item	s • Sorted by App Name	Filtered by All app	menuitems - TabSet Type				¢ -
Try using Global Search.		App Name 🕇 🛛 🗸	Developer \vee	Description \checkmark	Last Modified \smallsetminus	App \vee	Vi \vee	
	1	All Tabs	AllTabSet		8/22/2023, 9:16 PM	Classic		
	2	App Launcher	AppLauncher	App Launcher tabs	8/22/2023, 9:16 PM	Classic	\checkmark	▼
	3	Bolt Solutions	LightningBolt	Discover and manage busines	8/22/2023, 9:16 PM	Lightning	\checkmark	
	4	Community	Community	Salesforce CRM Communities	8/22/2023, 9:16 PM	Classic	\checkmark	
	5	Content	Content	Salesforce CRM Content	8/22/2023, 9:16 PM	Classic	\checkmark	
	6	Digital Experiences	SalesforceCMS	Manage content and media fo	8/22/2023, 9:16 PM	Lightning	\checkmark	
	7	Marketing	Marketing	Best-in-class on-demand mar	8/22/2023, 9:16 PM	Classic	\checkmark	
	8	Platform	Platform	The fundamental Lightning Pl	8/22/2023, 9:16 PM	Classic		
	9	Sales	Sales	The world's most popular sale	8/22/2023, 9:16 PM	Classic		
	10	Sales	LightningSales	Manage your sales process wi	8/22/2023, 9:19 PM	Lightning	\checkmark	
	11	Salesforce Chatter	Chatter	The Salesforce Chatter social	8/22/2023, 9:16 PM	Classic	\checkmark	
	12	Service	Service	Manage customer service wit	8/22/2023, 9:16 PM	Classic	\checkmark	
	13	Service Console	LightningService	(Lightning Experience) Lets s	8/22/2023, 10:37 P	Lightning	\checkmark	•
	14	Site.com	Sites	Build pixel-perfect, data-rich	8/22/2023, 9:16 PM	Classic	Edit	

In the Lightning App Builder, click on the Navigation Items tab, and add the Experiences to the right column (Seleted Items):

App Settings	Navigation Items		
App Details & Branding	Choose the items to include in the app, and arrange the items are dropped from the navigation bar when the ap		opear. Users can personalize the navigation to add or move items, but users can't that the item doesn't support
App Options	tents are dropped from the havigation bar when the ap		
Utility Items (Desktop Only)	Available Items	Create V	Selected Items
Navigation Items	Q exper	8	Digital Experiences Home
Navigation Rules	E Experiences		CMS Channels
User Profiles			CMS Workspaces
			All Sites
			K

In the Lightning App Builder, click on the Utility Items tab, and add the CX Cloud, Digital and AI component:

App Settings	Utility Items (Desktop O
App Details & Branding	Give your users quick access to p
App Options	
Utility Items (Desktop Only)	Add Utility Item
Navigation Items	
Navigation Rules	Q Search
User Profiles	Visualforce
	✓ Custom (0)
	No components available.
	✓ Custom - Managed (4)
	CX Cloud, Digital and Al
	🗲 Genesys Cloud Einstein Assist
	f Genesys Cloud for Salesforce Pa
	Genesys Cloud for Salesforce Se

Fill in the Component Properties with the region of your Genesys Cloud Organization and the client ID of your Genesys Cloud OAuth Implicit Grant. Also pick what Salesforce Presence Status should be used for Available and Available on Queue:

ల్	Omni-Channel	PROPERTIES	emove
Ø	CX Cloud, Digital and Al	CX Cloud, Digital and Al	
0	History	✓ Utility Item Properties	
Ð	Notes	* Label	0
		CX Cloud, Digital and Al	
		Icon	0
		Panel Width	6
		340	
		Panel Height	6
		480	
		Start automatically	6
		✓ Component Properties	
		* Is CX Cloud, Voice for Salesforce Service Cloud installed?	
		Yes	Q
		* Genesys Cloud Region	
		Americas (US East)	Q
		Genesys Cloud Implicit Grant Client Id	
		This field is required.	
		Available Presence Status	
			Q
		Available On Queue Presence Status	
			Q

You can also change the label and icon to your liking.

Notes:

- Do not forget to check the Start Automatically box.
- If you have installed CX Cloud, Voice for Salesforce Cloud Voice, select Yes. You can choose any status in the latter fields, they will not be used by CX Cloud, Digital and AI for Salesforce Cloud Voice.

If you didn't add Geneys Cloud Einstein Assist on your Experience Record Page, you should add it here in the Utility Items (remember, don't add it in both places):

App Settings		Utility Items (Desktop O
App Details & Branding		Give your users quick access to p
App Options		
Utility Items (Desktop Only)		Add Utility Item
Navigation Items		
Navigation Rules	Q	Search
User Profiles		Visualforce
	V Ci	ustom (0)
	No cor	nponents available.
	~ Ci	ustom - Managed (4)
	D	CX Cloud, Digital and Al
	, j	Genesys Cloud Einstein Assist
	4	Genesys Cloud for Salesforce Pa
	F	Genesys Cloud for Salesforce Se

Ø Omni-Channel	PROPERTIES T Remove
Genesys Cloud Einstein Assist	Genesys Cloud Einstein Assist
History	✓ Utility Item Properties
Notes	* Label
	Genesys Cloud Einstein Assist
	lcon
	∳ fallback ×
	Panel Width
	340
	Panel Height
	480
	Start automatically
	✓ Component Properties
	Trained Modelld
	BHHD3BZZMBLX6IG7RTDASUBOKA
	Email ID
	test-jdaxpp5qoxy0@example.com
	* Private Key
	BEGIN RSA PRIVATE KEY MIIEvQIBADANBgkqhkiG9w0BA
	* Contact Center Name
	GenesysVoice Q

Component Properties:

- Trained Model ID (deprecated): Specifies the trained model for Einstein Assistant's Knowledge Articles. May not be needed for other GCEA features, such as Real-Time Voice Transcription and NBA strategy activation. If a value is obligatory, placeholder text is acceptable.
- Email ID (deprecated): Associates an email with your Einstein Assistant for Knowledge Articles. It's not always needed for other features; a placeholder may be used if necessary.
- Private Key*: Provides a secure means of authenticating and ensuring data integrity between Salesforce and Genesys. The RSA private key, usually shared with Genesys for SCV setup, should be pasted here. It's a lengthy alphanumeric code that typically starts with "--BEGIN RSA PRIVATE KEY--" and ends with a corresponding "--END RSA PRIVATE KEY--" tag.
- Contact Center Name* : Designates which contact center within Genesys the Salesforce integration should point to. Select the interaction name from the dropdown.

Einstein Next Best Action Integration in Salesforce

Key Components:

- Strategy Development for Recommendations: Crafting an effective strategy is crucial to tailor recommendations that align with business goals and customer needs. This involves analyzing customer data and behaviors to generate personalized and contextually relevant suggestions.
- Implementation of Suggested Actions: After developing a strategy, the next step is to implement actionable suggestions. These actions are designed to enhance customer engagement and decision-making

processes, leveraging the predictive power of Einstein to deliver optimal recommendations at the right moment.

Create Recommendations

Recommendations in Salesforce are treated as standard records, much like accounts and contacts. These recommendation records are processed by strategies and linked to flows. The role of strategies is to decide which recommendation records should be surfaced. This is achieved through the use of business rules, predictive models, and various data sources. The outcome of this process yields recommendations tailored to specific contexts, enabling you to present them to users.

Follow the steps to Create Recommendations.

Create a Recommendation Strategy for Einstein's Next Best Action

On the setup screen, search for Process Automation . Click on Next Best Action and create a new strategy. For Voice and Messaging, two different strategies should be created.

Using Flow Builder

- · Go to Setup and use the Quick Find box to search for "Flows". Select 'Flows' and then click 'New Flow'.
- In the 'Templates' tab, choose 'Recommendation Strategy' as the flow type and click 'Create'.
- To load the desired records for your recommendation, add a 'Get Records' element to the flow. Set a label and an API name.

Edit Get Records Get Experience (Get_Experience))
iet Records of This Object	
Object	
Experience	
ilter Experience Records	
ondition Requirements	
All Conditions Are Met (AND)	
Field Operator Value	
Id Equals Value	a
+ Add Condition	
ort Experience Records	
ort Order	
Not Sorted	
· · · · · · · · · · · · · · · ·	
low Many Records to Store	
Only the first record	
All records	
low to Store Record Data	
Automatically store all fields Choose fields and let Salesforce do the rest	

- Choose the Experience object.
- In the 'Filter' section, define conditions to filter the records from your chosen object for the strategy.
- Add another 'Get Records' element to bring a specific recommendation into your strategy. Again, set a label and an API name.
- Select the 'Recommendations' object.
- Use conditions in the 'Filter' section to specify the particular recommendation you wish to use.
- Incorporate additional flow elements as necessary to complete your strategy.
- To make the recommendation available in an Einstein Next Best Action component, add an 'Assignment' element.
- · For the 'Variable', choose 'outputRecommendations'.
- Set the 'Operator' to 'Equals' and the 'Value' to your predefined recommendation.
- Save the flow.



• Finally, activate your flow.

Select Continue in Strategy Builder

tion	New Strategy
low Duilder, the future of low-code automation, you can do most things in Strategy Builder—and morel Sales building automation in Flow Builder.	force plans to retire Strategy Builder and recommends <u>Try.Elson Builder</u>
Try Flow Builder	
Flow Builder is the future of low-code automation. You can use it to create most of the automation you build in Strategy Builder. Start using Recommendation Strategy flows today!	creating recommendation records. Then design a strategy that evaluates
Continue in Strategy Builder Create in Flow Builder	commendations.
	building accountions in the buildon Try Flow Builder Flow Builder Allow of the cable actionation you build in Strategy Buildin: Start caing Recommendation Strategy from today

For VoiceCall: Select the VoiceCall Object.

	New Strategy	
* Name	* API Name	
Voice Strategy	Voice	
Description		
Object Where Recommendations Displa	ay 🚺	
Voice Call		
Template 🚯		

For Messaging: Select the Experience Object.

*Name	* API Name
Messaging_Strategy	Messaging_Strategy
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Description Dbject Where Recommendation Experience	Display 0

Workflow Example :



Load List Recommendations: Begin by importing or inputting a list of recommendations into the system.

Object: Defines the source from which recommendations will be pulled. Value: "Recommendation"

Field:

Purpose: Select the specific field from the recommendation records that will be evaluated. Input Type: Dropdown Value: "Description" or "Name"

Operator: Purpose: Specifies the relationship between the Field and Value. Input Type: Dropdown Example Value: "Contains"

Value: Purpose: The content against which the Field will be evaluated based on the Operator. Input Type: Text Example Value: "reset password" (preferable lower case)

Add Condition: Button to add more filter conditions.

	Edit Load	
Label	*API Name	
List Recommendations	List_Recommendations	
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Branch Selector (Filter by utterance): Evaluate user input (e.g., Last utterance) and determine the appropriate branch or recommendation logic to follow.

Resource:

Purpose: Identifies the specific data point or resource that will be evaluated. Input Type: Dropdown Example Value: "\$Record.genesysps_Last_utterance"

Operator: Purpose: Specifies the relationship between the Resource and Value. Input Type: Dropdown Example Value: "Contains"

Value: Purpose: The content against which the Resource will be evaluated based on the Operator. Input Type: Text Example Value: "password"

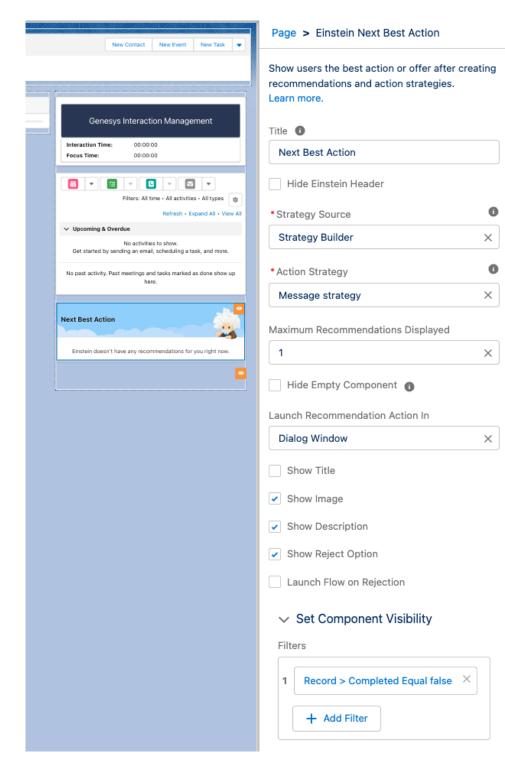
Add Condition: Button to incorporate additional filter conditions.

Add conditions to branches. When the c	undition is true, the recommendatio		
* Label		*API Name	
Filter by utterence		Filter_by_utterence	
Description			
Settings			
-		· · · · · · · · · · · · · · · · · · ·	
evaluate each branch in order, starting a	cine top or the canvas and moving	down. Branches that meet the conditions	are anowed.
Only allow recommendations from the f	rst branch that meets the conditions		
Branch 1: List Recommend			
Branch 1: List Recommend Recommendations from branch 1		: true.	
		; true.]
Recommendations from branch 1		: true.	
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Recommendations from branch 1 Standard Advanced When to Execute Filter All Conditions Are Met Resource SRecord genesysps_Lu	Coperator	Value	

Save the Strategy

In the VoiceCall or Experience page, add an Einstein Next Best Action component and set its Action Strategy to the Recommendation Strategy you just created:

POST INSTALL STEPS



Genesys Cloud for Real Time Voice Transcription

To add a Real Time Voice Transcription Component to a voice call record page in Salesforce, you would typically use Lightning App Builder. Here are the steps to do so:

- · Go to Setup in Salesforce.
- In the Quick Find box, enter "Lightning App Builder."
- Click "Lightning App Builder" under User Interface.
- In the Lightning App Builder, select the VoiceCall record page
- · In the App Builder, add the following components:
 - Enhanced Conversation (Standard Salesforce Component)
 - Genesys Cloud CX Voice Transcript
 - Genesys Cloud Einstein Assist (Ignore if it's added in omni-channel utility)

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Voice Call +91 44 69	25 8000 N	ew Contact New Oppor	tunity New Case 👻	Next Best Action	
elated Record	Call Started 10/28/2023, 3:20 AM	Call Duration 00:02:18	Call Type Inbound	Einstein doesn't have any rec you right no	
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🖰 User User		completed			
Call Started		Recipient Number			
10/28/2023, 3:20 A	м	Praveen Kasturi			
Call Entered Queue		Previous Call			
Call Accepted		Next Call			
	м				
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10/28/2023, 3:20 A Call Ended					

Verify that voice transcription is enabled at both the organization level and the queue level in Configure voice transcription

The real-time voice transcription functions through the Voice Call object, sending the transcript to Salesforce for display on the user interface. It is essential to configure the correct private key for this operation; note that this is not the Einstein private key, but rather the one specifically for setting up the Service Cloud Voice integration. Additionally, ensure you select the appropriate contact center. For access to the remote site settings, proceed with the following steps.

Navigate to Setup -> Quick Find -> Security -> Remote Site Settings -> New Remote Site

Custom Code		te Site Setting	c .		
Custom Code	Kenio	te site setting	3		
Security <u>Remote Site Settings</u> V				esforce.com. To add another Web address, click New Remote Site.	
)idn't find what you're looking for? iy using Global Search.				New Re	mote Site
Ac	ction Rem	ote Site Name 🔹	Namespace Prefix	Remote Site URL	Acti
Ed	dit Del <u>Apex</u>	DevNet	genesysps	http://www.apexdevnet.com	✓
Ec	dit Del <u>sales</u>	force scrt	genesysps	https://saas-data-524-dev-ed.scratch.my.salesforce-scrt.com	V

To modify your Salesforce domain URL and replace "lightning.force.com" with ".my.salesforce-scrt.com", follow these steps:

Identify Your Current Domain URL: Make sure you know your current Salesforce domain URL. It will look something like this: https://saas-data-524-dev-ed.scratch.lightning.force.com.

Extract Domain Prefix: From the URL, extract the domain prefix. For the example URL provided, the domain prefix is saas-data-524-dev-ed.scratch.

Modify The Domain URL: Replace "lightning.force.com" with ".my.salesforce-scrt.com". Using the extracted domain prefix, your new URL will look like this: https://saas-data-524-dev-ed.scratch.my.salesforce-scrt.com.

Remote Site Settings	
Remote Site Edit Enter the URL for the remote site. All s-controls, JavaScrip	t OnClick commands in custom buttons, Apex, and AJAX proxy calls can access this Web address from salesforce.com.
Remote Site Edit	Save & New Cancel
Remote Site Name Remote Site URL Disable Protocol Security Description Active	VoiceTranscript https://saas-data-524-dev-ed_scratch.my.salesforce-scrt.com
	Save & New Cancel

Tips for your Genesys Cloud Architect Flow

It is possible to make CX Cloud, Digital and AI for Salesforce Service Cloud stitch Salesforce Contact and Case automatically.

To do so, you need to add the following attributes to the customer participant data to the Genesys Cloud Architect Flow:

- firstName
- lastName
- email
- caseNumber

When the Experience gets created, CX Cloud, Digital and AI for Salesforce Service Cloud will search for a Salesforce Contact with the same email. If not found, it will create a new Contact. If found, it will also try to connect to the given Case Number (if provided).

In Architect, you can use the Set Participant Data step to set the attributes:

